Pricing Guide

Construction Project Management (PM) Software

Here's What We'll Cover

Pricing models

Pricing ranges

Unexpected costs

Pricing of popular systems

Two Common License Models

Perpetual License

An upfront sum for the license to own the software and use it in perpetuity. This is the more traditional model and is most common with on-premise applications.

Subscription

A monthly fee to use the software for a specific amount of time. Subscription pricing became popular with the advent of Software as a Service (SaaS).

Comparing Costs by Pricing Model

|	Upfront costs	Recurring costs	Other costs
Perpetual License	HIGH	LOW	MEDIUM
Subscription	LOW	HIGH	LOW
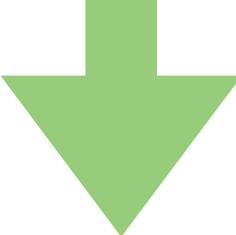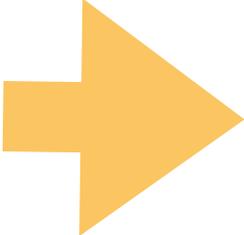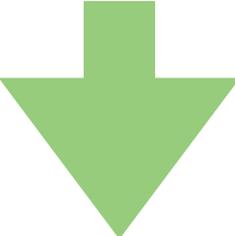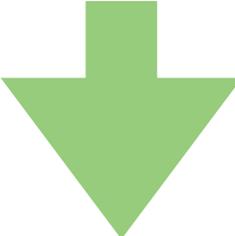
Perpetual License Costs

Upfront costs

- Perpetual license fee
- Customizations
- Installation/setup
- Integration with existing systems
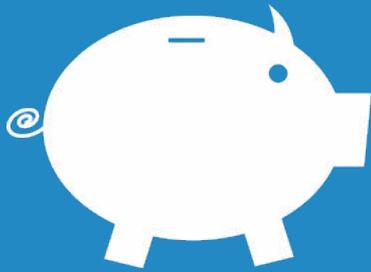
Recurring costs

- Maintenance (updates, patches & upgrades)
- Premium support services

⚠ Customization and integration costs can be significant—often as much or more than the software—if you choose to change the software substantially.

Subscription Costs

Upfront costs

- Customizations
- Installation/setup
- Integration with existing systems

Recurring costs

- Subscription fee
- Premium support services

⚠ Customization and integration costs are often less costly simply because SaaS systems have not provided as much flexibility in this area. Although that is changing as SaaS systems evolve.

Total Cost of Ownership

While a perpetual license may cost more upfront, the total cost of ownership typically converges with subscription packages in seven to 10 years.

Visit our Total Cost of Ownership Calculator for a more detailed estimate.

Construction PM Software Perpetual License Price Ranges: Upfront Cost Per Number of Contractors

License fee

(11 + contractors)

$15,000 +

(6 - 10)

$2,000 - $25,000

(2 - 5)

$1,000 - $13,000

(1 contractor)

$800 - $3,000

Functional breadth and depth
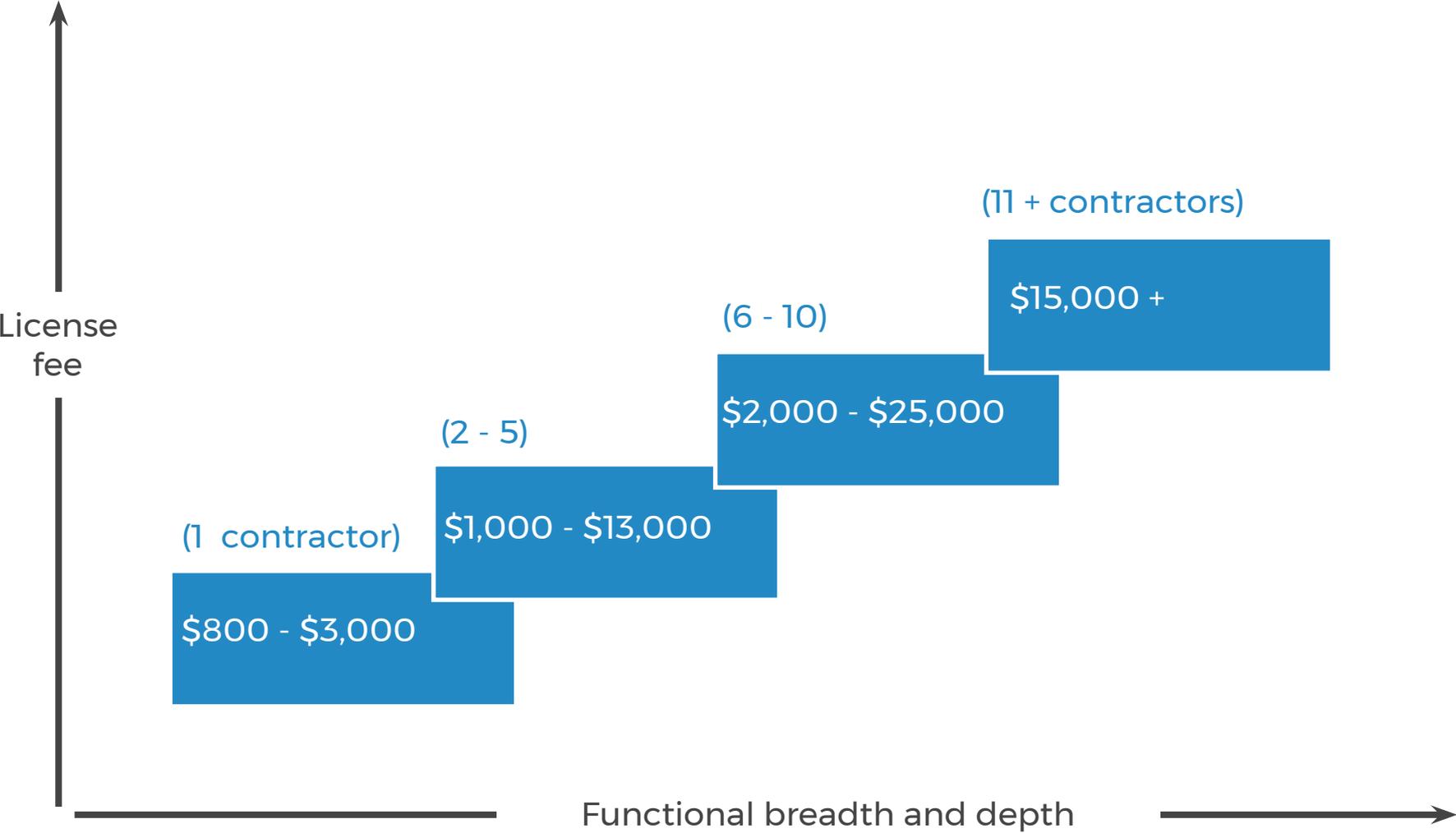
Construction PM Software Subscription License Price Ranges: Monthly Cost Per Number of Contractors

License fee

(11 + contractors)

$250 +

(6 - 10)

$100 - $1,500

(2 - 5)

$30 - $750

(1 contractor)

$15 - $250

Functional breadth and depth
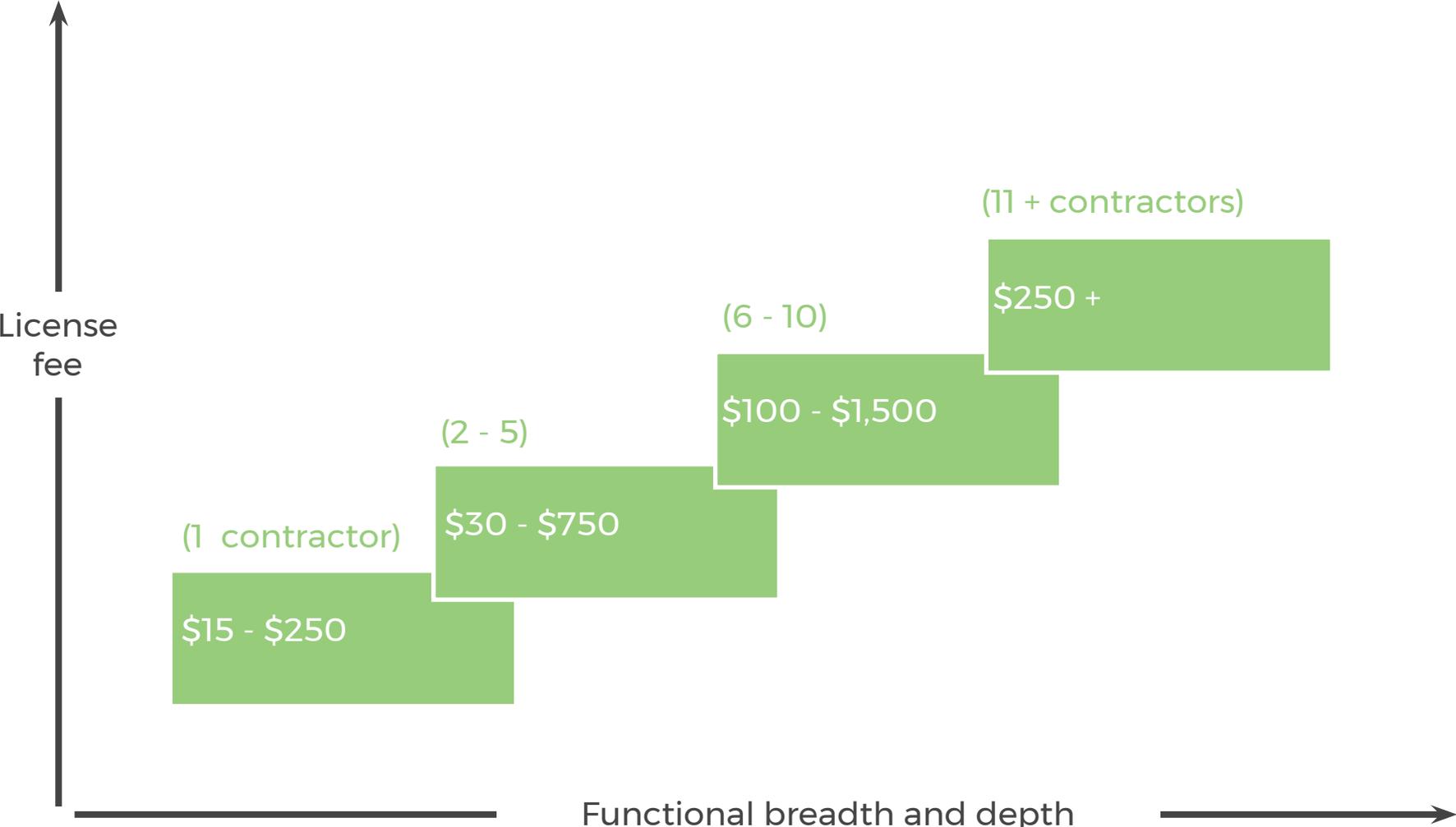
Often Overlooked Costs
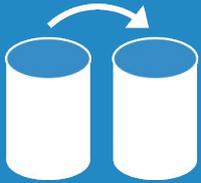
Data migration

While this can be done in-house, most will want to pay the vendor to transfer data.

Training

Web-based training is included, but vendors will charge for in-person training.

Hardware & IT

This can be a major expense for on-premise software buyers that need their own servers.

Pricing for Popular PM Packages

Product	Pricing Model	1 contractor	2 - 5	6 - 10	11 + contractors
RedTeam[1]	Subscription (per month)	$49	$98 - $245	$294 - $490	$99/session
BuilderTrend[2]	Subscription (per month)	$99	Custom	Custom	Custom
CoConstruct[3]	Subscription (per month)	$59	Custom	Custom	Custom
UDA Construction Online[4]	Subscription (per month)	$99	$99	$149	$249 +
BuildTools[5]	Subscription (per month)	$149	$149	$249	$349 +
Jonas Premier[6]	Subscription (per month)	$150	$300 - $750	$900 - $1,500	$1,650 +
BuildingBlok[7]	Subscription (per month)	$250	$250	$500	$500 +

Pricing for Popular PM Packages

Product	Pricing Model	1 contractor	2 - 5	6 - 10	11 + contractors
WorkflowMax[8]	Subscription (per month)	$15	$49	$110	$170 +
FieldLens[9]	Subscription (per month)	$15	$30 - $75	$90 - $150	$165 +
PlanGrid[10]	Subscription (per month)	$39	$118 - $295	$354 - $590	$1,309 +
Primavera P6 Enterprise PPM [11]	Subscription (per month)	$125	$250 - $625	$750 - $1,250	$1,375 +
Primavera P6 Enterprise PPM [12]	Perpetual license fee (one time)	$2,750	$5,500 - $13,750	$13,500 - $27,500	$30,250 +
Smart Contractor[13]	Perpetual license fee (one time)	$1,399	$2,048 - $3,995	$6,994 - $10,990	$11,989+
Contractors Office[14]	Perpetual license fee (one time)	$795	$995 - $1,595	$1,795 - $2,595	$2,795 +

Sources of Pricing Data

The pricing information included in this presentation was collected from the vendors' websites in April 2017. Software Advice is not in a position to provide detailed price quotes on behalf of these vendors, and this data should not be considered as such. The information is simply a compilation of what is publicly available online. Buyers should contact the software vendor for actual pricing.

Please note: License price may or may not reflect discounts available through the vendor for purchasing annual contracts or a high volume of user licenses. Pricing does not reflect additional costs for setup, training, customizations or maintenance.

Below is a list of sources for where this information was collected:

1. https://www.redteamsoftware.com/#section_corporate_6
2. https://buildertrend.com/pricing.aspx
3. http://global.co-construct.com/pricing/
4. http://www.constructiononline.com/col_plans_res.html
5. https://www.buildtools.com/pricing-build-tools-2/
6. http://www.jonasconstruction.com/products/premier/
7. https://www.buildingblok.com/pricing
8. https://www.workflowmax.com/pricing
9. https://fieldlens.com/pricing/
10. https://app.plangrid.com/pricing
11. https://www.google.co.in/url?sa=t&rct=j&q=&esrc=s&source=web&cd=1&cad=rja&uact=8&ved=0ahUKEwjf3JKMwJzTAhWFSiYKHZ0GBmMQFggwMAA&url=http%3A%2F%2Fwww.oracle.com%2Fus%2Fcorporate%2Fpricing%2Fprimavera-pricelist-2196983.pdf&usg=AFQjCNFA0BQKVU6-1FJ7oU9IZaqLgBZJvQ&sig2=pq7iC_ZUPvf8Mv0iVfKGqw
12. https://www.google.co.in/url?sa=t&rct=j&q=&esrc=s&source=web&cd=1&cad=rja&uact=8&ved=0ahUKEwjf3JKMwJzTAhWFSiYKHZ0GBmMQFggwMAA&url=http%3A%2F%2Fwww.oracle.com%2Fus%2Fcorporate%2Fpricing%2Fprimavera-pricelist-2196983.pdf&usg=AFQjCNFA0BQKVU6-1FJ7oU9IZaqLgBZJvQ&sig2=pq7iC_ZUPvf8Mv0iVfKGqw
13. http://www.smartcontractor.com/Pricing/purchase.html
14. https://priosoft.com/product/desktop-plan/

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