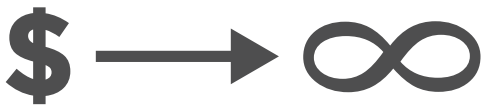
Pricing Guide

Maintenance Management Software

Software Advice™

Here's What We'll Cover

Two Common Pricing Models



Perpetual License

An upfront sum for the license to own the software and use it in perpetuity. This is the more traditional model and is most common with on-premise applications.

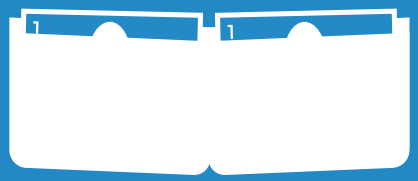
Subscription

A monthly fee to use the software for a specific amount of time. Subscription pricing became popular with the advent of Software as a Service (SaaS).

Comparing Costs by Pricing Model

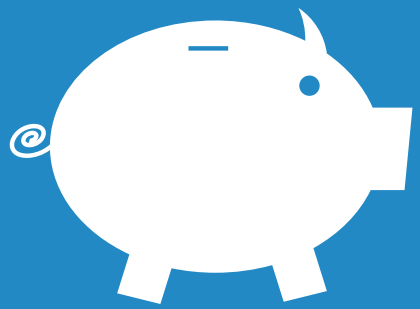
	Upfront costs	Recurring costs	Other costs
Perpetual License	HIGH	LOW	MEDIUM
Subscription	LOW	HIGH	LOW

Perpetual License Costs



Upfront costs

- Perpetual license fee
- Customizations
- Installation/setup
- Integration with existing systems

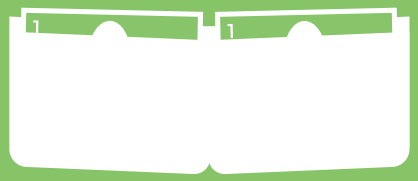


Recurring costs

- Maintenance (updates, patches & upgrades)
- Premium support services

Customization and integration costs can be significant--often as much or more than the software--if you choose to change the software substantially.

Subscription Costs



Upfront costs

- Customizations
- Installation/setup
- Integration with existing systems

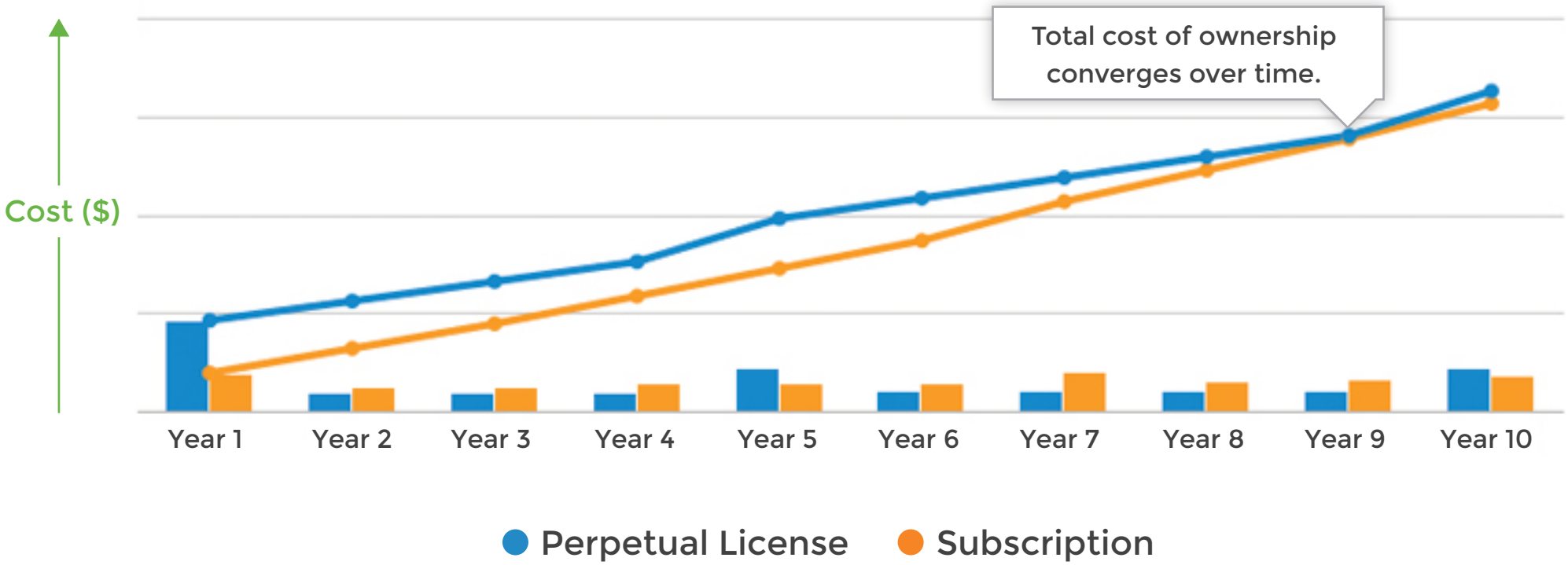
Recurring costs

- Subscription fee
- Premium support services

Customization and integration costs are often less costly simply because SaaS systems have not provided as much flexibility in this area. Although that is changing as SaaS systems evolve.

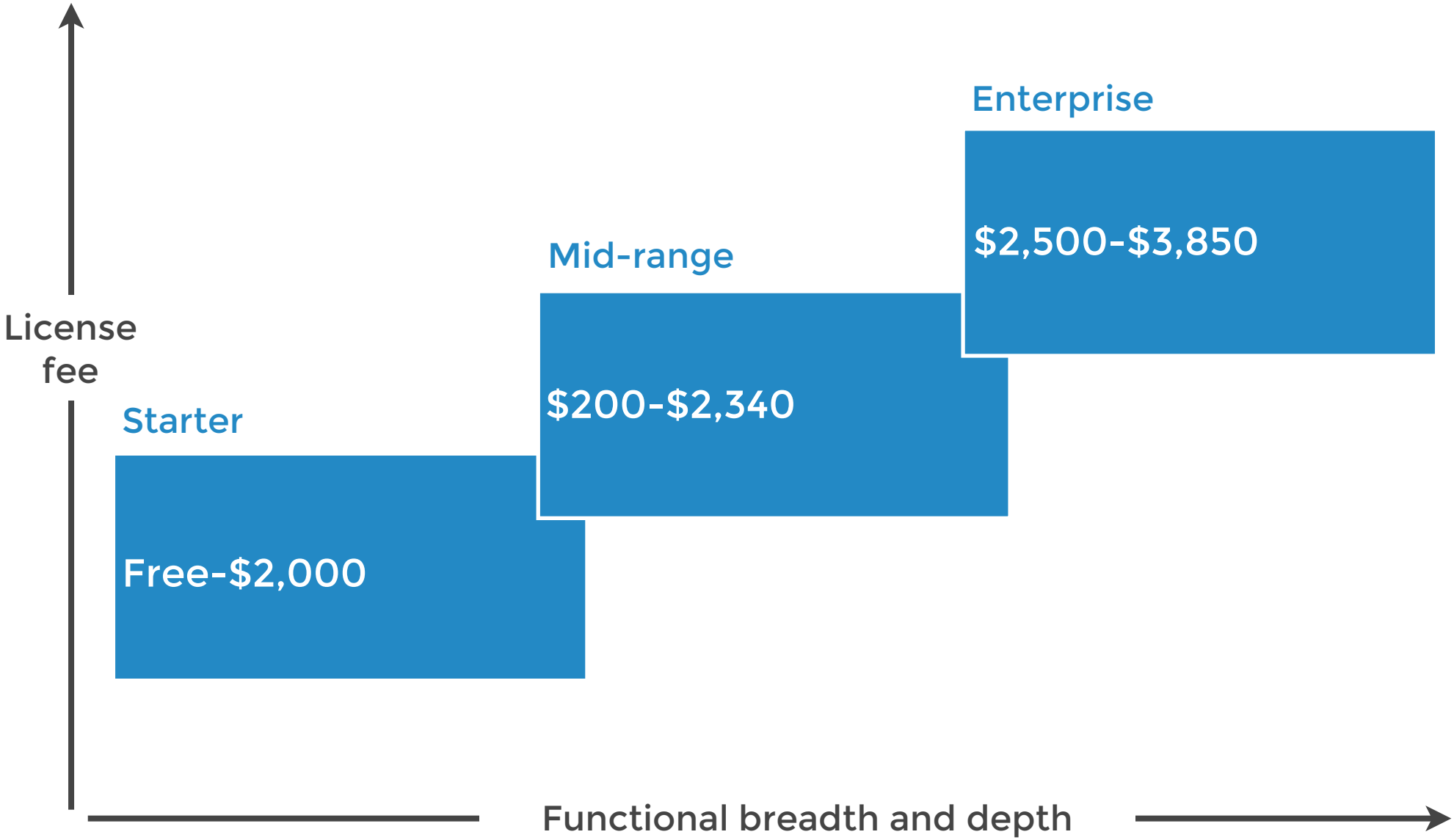
Total Cost of Ownership

While a perpetual license may cost more upfront, the total cost of ownership typically converges with subscription packages over time.

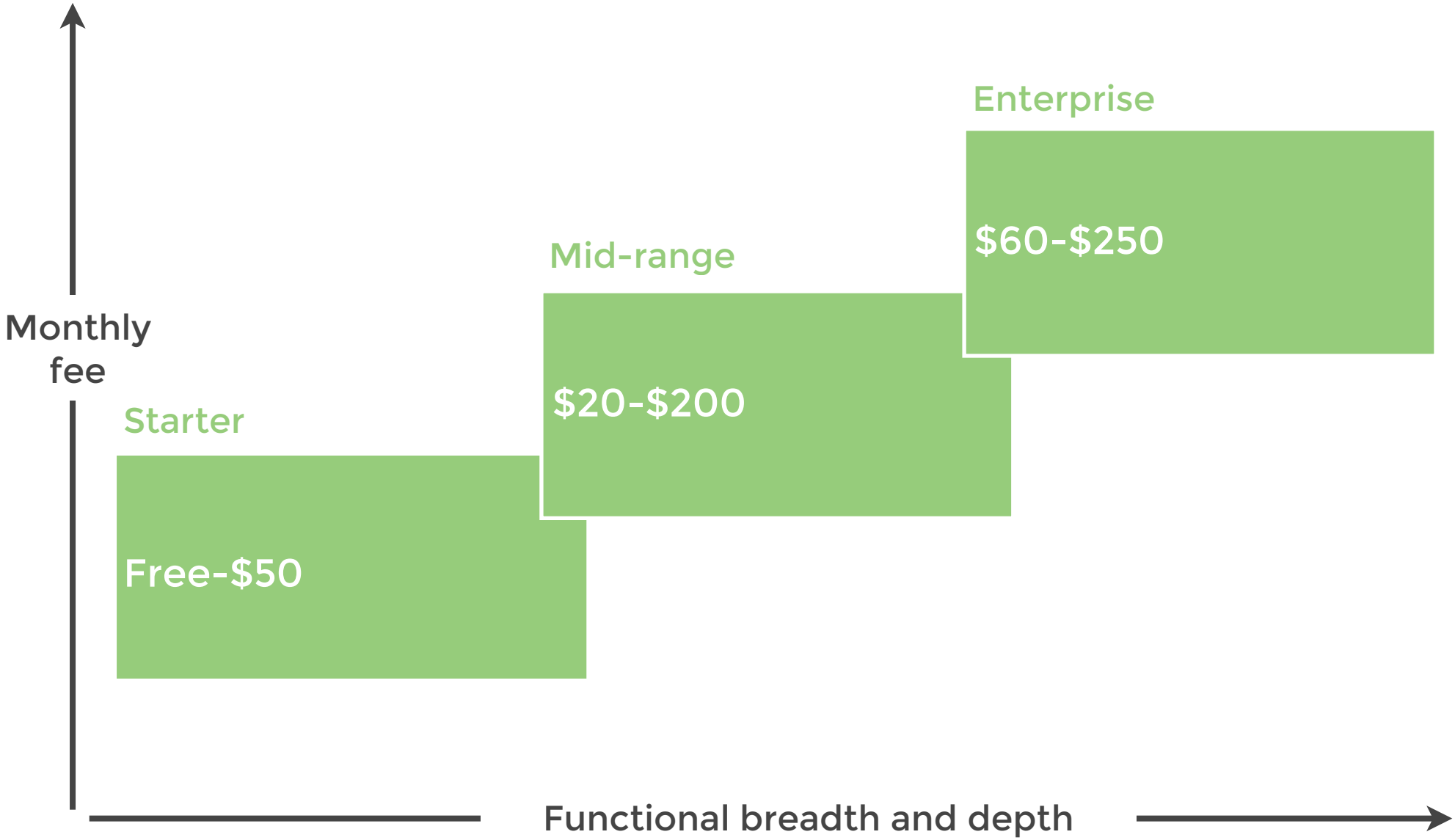


Visit our Total Cost of Ownership Calculator for a more detailed estimate.

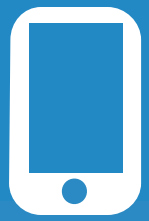
Perpetual License Price Ranges



Subscription Price Ranges



Often Overlooked Costs



Additional modules

Many vendors offer additional modules such as barcoding or mobile access.

Training

Often web-based training is included, but vendors will charge for in-person training.

Hardware & IT

This can be a major expense for on-premise software buyers that need their own servers.

Pricing for Popular Packages Continued

Product	Pricing Model	Starter	Mid-Range	Enterprise
COGZ CMMS [1]	Perpetual License Fee	$995	N/A	N/A
eMaint [2]	Subscription (user/month)	$40-$65	$85	$120
FastMaint CMMS [3]	Perpetual License Fee	$495	$995	$2,495
MainPlan [4]	Perpetual License Fee	N/A	$1,650	$3,850
Maintenance Assistant [5]	Subscription (user/month)	Free-$9	$19	$29
MaxPanda [6]	Monthly Subscription	$29-$49	$99-$149	$249
MicroMain [7]	Monthly Subscription	$44+	Not available	Not available
MP CMMS [8]	Perpetual License Fee	Free-$1,900	$2,340	$3,310
Que Centre [9]	Monthly Subscription	$90	$150	N/A
Transcendent CMMS [10]	Monthly Subscription	$40	$100	N/A

Pricing for Popular Packages Continued

Product	Pricing Model	Starter	Mid-Range	Enterprise
FaciliWorks [11]	Subscription (user/month)	N/A	$79	$99
	Perpetual License Fee	$999	$1,499	$1,999
Maintenance Connection [12]	Subscription (user/month)	N/A	$199	N/A
	Perpetual License Fee	N/A	N/A	$2,799
MAPCON [13]	Monthly Subscription	$30	$60	N/A
	Perpetual License Fee	$495	$1,000	N/A
Proteus MMX [14]	Subscription (user/month)	$49	$99	$149
	Perpetual License Fee	N/A	N/A	$2,499

Sources of Pricing Data

The pricing information included in this presentation was collected from the vendors' websites in July 2014. Software Advice is not in a position to provide detailed price quotes on behalf of these vendors, and this data should not be considered as such. The information is simply a compilation of what is publicly available online or offered by the vendor's sales department. Buyers should contact the software vendor for actual pricing.

It's important to note that the CMMS vendors in this guide have varying pricing models. For example, some offer their system for a flat monthly fee, regardless of how many users you need (e.g., MicroMain). Conversely, some vendors, such as Maintenance Assistant, charge a monthly fee per user. Still others, such as Que Centre, offer a flat monthly price for a set number or users (e.g., $90 per month for up to 5 users).

Below is a list of sources for where this information was collected:

1. http://www.cogz.com/products/index.htm
2. http://www.emaint.com/cmms_software_pricing_form/
3. http://www.smglobal.com/fastmaint/order-software.asp
4. http://www.mainplan.com/assets/files/docs/mainplan/pricing.USD.pdf
5. http://www.maintenanceassistant.com/cmms/pricing/
6. http://www.maxpanda.net/cmms-price-plans.html
7. http://www.micromain.com/home/pricing/
8. http://www.mpsoftware.com.mx/maintenance_software/free_cmms_download.html#
9. http://www.quecentre.com/pricing.html
10. http://www.mintek.com/eam-cmms/pricing/
11. Pricing information obtained by email from vendor's sales department.
12. Pricing information obtained by email from vendor's sales department.
13. www.mapcon.com/us-en/cmms-software-products
14. http://www.eaglecmms.com/products/prices.htm

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